

(J.B.C.) meet - 4/13/56 (Th) - 8:30-9:50
#17 Chicago.

Pres. J.P.W., H.G.D., E.H.L.,
R.L.B., J.B.C., J.P.W., J.B.C.,
R.L.B., J.B.C., J.P.W., J.B.C.

The saving of money for window-tinting by having
"see - thru" fronts.
St. Paul (Highland Village), K.E., Ma. (Ward Thurg); + 549 Chi. - 22 agency
but not ready for consideration.

#41 Cleveland (opened in 1941-42) J.B.C.
Luttrell in a new flr.

"We ought to consider a new conversion job" - "Complete re-
fitting job" - Dayton + Kamb.

"We don't need to spend much money here; it would
increase sales much; no competition."

"Take a look at it." - R.E.D. (re-) + H.B.C.

298 Cleveland - J.B.C.

A wagon mill (biggest industry in neighborhood) is closing and
liquidating - also, steel + c.

(Dayton + Kamb not in favor of extension).

"Need complete re-fitting" - H.B.C.

"Jth. hand new in 1939" - H.G.D.

#84 M. Vol. in '55.

J.P.W. + J.P.W. are here. - "J.P.W. doing 500 M." - H.G.D.

It is believed we need fixing up + more space (look at
over.)

(Re #664 Roseville, Minn. - Dayton).

"We are putting Hork. Depts. up in front of store, gradually move."
- H.B.C.

(J.B.C.) meet - 4/30/56 (Th) - 8:30-

Pres. J.P.W., G.B.C., J.P.W., E.H.L.,
R.L.B., H.G.D., J.P.W., K.T.W., W. J.P.W.,
C.K.B., H.B.C., J.P.W., J.P.W., J.P.W.

(J.B.C.) meet - 5/10/56 (Th) - 8:30

J.P.W., C.B.E., H.G.D. (Re), J.P.W., E.H.L.,
R.L.B., H.G.D., J.P.W., J.P.W., H.G.D., J.P.W.,
J.P.W., J.P.W., W.H.J., - S.S.K., Ross

Northern Lighter - Syracuse (H.B.C.)

Carrier Corp. + Gen. El. - later than they employ 23,000.

60,000 people;
we want it, but what set-up?

J.B.C. - 6/15/56 (Th)

H.A.K. + H.B.C. absent

" - 6/22/56 (Th) - 8:30 -

(H.B.C. absent)

Our big problems in expansion programs:

- 1) Personnel. (J.P.W.)
- 2) Financial.

"We will be taking only those deals in next few
years which we can't afford to stay out of." - R.B.K.
(Very limited).

We plan to open abt 60 stores in '57 + '58.